NER AREA 2-MEMBERSHIP SUMMIL

Commissioner's Role in Membership

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Dave McAllister Council Commissioner Green Mountain Council Dick Kruger Area Commissioner Northeast Region Area 2



THE ROLE OF THE COMMISSIONER IN UNIT SERVICE

- □ Serving as a Unit's **Membership Consultant**
- Serving as a Program Specialist
- □ Serving as a **Resource Person**
- □ Serving as a Liaison to District/Council
- □ **Assisting** Units in Training
- □ Working closely with Chartered Organization Rep



THE ROLE OF THE COMMISSIONER IN MEMBERSHIP

- □ Support Units to **Achieve the Journey to Excellence** Recognition
- Assist in the Organization Plan of New Units
- Support Spring and Fall Unit Membership Recruitment Programs
- Promote the Full Scouting Family with Chartered Organizations (Pack, Troop, Crew and Ship)



THE COMMISSIONER'S "WAYS AND MEANS" TO ACHIEVE SUCCESS IN MEMBERSHIP

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 Work with the District Membership Chairman to develop, with the Unit Leadership, a Growth Plan based on the Journey to Excellence Membership Criteria



Journey to Excellence Worksheet

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3	Membership: With the district membership chair, have a growth plan that results in an increase in traditional market share, including Exploring, or an increase in traditional membership including Exploring.	Increase traditional membership, including Exploring, by at least one or increase market share.	Increase traditional membership, including Exploring, by 3% or increase market share by 1%.	Increase traditional membership, including Exploring, by 5% or increase market share by 2%.	100	200	400



Cub Scout Membership JTE

- Building Cub Scouting: Have an increase in membership or be larger than the average size pack.
 - Have a net gain of one member over last year, or have at least 19 members. (75)
 - □ Increase youth members by 5%. (150)
 - □ Increase youth members by 10%. (300)



Cub Scout Retention JTE

- □ Retention: Improve retention rate.
 - Retain and re-register 68% of eligible members or have a 2 percentage points increase. (100)
 - Retain and re-register 75% of members, or retain and reregister 68% and have a 2 percentage points increase. (200)
 - Retain and re-register 80% of members, or retain and reregister 75% and have a 2 percentage points increase. (400)



Boy Scout Troop Membership JTE

- Building Boy Scouting: Have an increase in membership or be larger than the average size troop.
 - Have a net gain of one member over last year, or have at least 14 members. (75)
 - □ Increase youth members by 5%. (150)
 - □ Increase youth members by 10%. (300)



Boy Scout Troop Retention JTE

- □ Retention: Improve retention rate.
 - Retain and re-register 76% of eligible members, or have a 2 percentage points increase. (75)
 - Retain and re-register 80% of members, or retain and reregister 76% and have a 2 percentage points increase. (150)
 - Retain and re-register 85% of members, or retain and reregister 80% and have a 2 percentage points increase. (300)



Venturing Crew Membership JTE

- Building Venturing: Have an increase in membership or be larger than the average size crew.
 - Have a net gain of one member over last year, or have at least six members. (75)
 - □ Increase youth members by 5%. (150)
 - Increase youth members by 10%. (300)



Venturing Crew Retention JTE

- □ Retention: Improve retention rate.
 - Retain and re-register 60% of eligible members or have a 2 percentage points increase. (75)
 - Retain and re-register 70% of members, or retain and reregister 60% and have a 2 percentage points increase. (150)
 - Retain and re-register 75% of members, or retain and reregister 70% and have a 2 percentage points increase. (300)



THE COMMISSIONER'S "WAYS AND MEANS" TO ACHIEVE SUCCESS IN MEMBERSHIP

- Work with the District Membership Chairman to develop, with the Unit Leadership, a Growth Plan based on the Journey to Excellence Membership Criteria
- Work with the District Membership Chairman, District Commissioner, and Unit Service Team in the organization of all new units utilizing the New Unit Service Plan. (See also Sustainable Unit Plan for Local Councils – a new pilot plan to be rolled out in 2011.)



New Unit Service Plan

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- 1. **Pre-Charter Unit Organization** (Form UNIT KEY 3 PLUS*)
- 2. Present Initial Charter
- 3. Unit Key Leadership meets monthly (KEY 3 PLUS*)
- 4. Visit Unit more than once a month
- 5. Encourage a Unit-wide communications system
- 6. Ensure that a monthly program and Unit Budget Plan are in place and on track
- 7. Support systems that will ensure a well organized unit (MONTHLY KEY 3 PLUS* MTG)
- 8. Encourage Unit Leadership to attend training (MANDATORY 2011)
- 9. Encourage Leaders to attend New-Unit Leader Supplemental Training
- 10. Support year-round recruiting, FOS, and the Budget Plan
- 11. Support Advancement Reports
- 12. Encourage participation in District Activities

* KEY 3 PLUS (COR, CC, UL plus NEW UC) – See New Sustainable Unit Plan for Local Councils



Sustainable Unit Plan for Local Councils

(New pilot plan to be rolled out in 2011)

- 1. Early involvement of Commissioner's staff in the establishment of a new unit
- 2. Organize new units with at least 10 youth focusing on Faith-Based Organizations -- with emphasis on the full Scouting Family (Pack, Troop, Crew)
- 3. Assign an experienced Commissioner to be designated as a NEW-UNIT Commissioner with each new unit organized
- 4. Unit must have developed a Unit Leadership Succession Plan, Fast Start Training, Annual Program Plan and Unit Budget Plan prior to receiving Unit Charter
- 5. New Unit Self-Assessments to be conducted semi-annually by both District Commissioner and Unit Commissioner
- 6. Alignment of National Initiatives



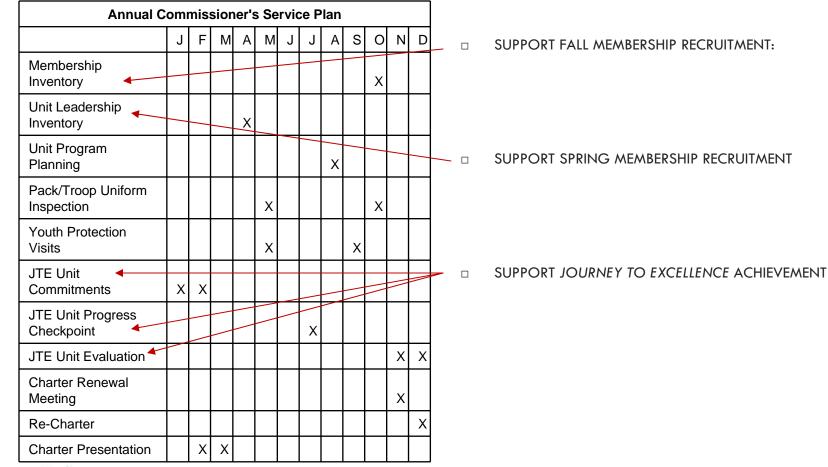
THE COMMISSIONER'S "WAYS AND MEANS" TO ACHIEVE SUCCESS IN MEMBERSHIP

- Work with the District Membership Chairman to develop, with the Unit Leadership, a Growth Plan based on the Journey to Excellence Membership Criteria
- Work along with the District Executive and District Membership Chairman in the organization of all New Units
- Utilize the Annual Commissioner's Service Plan with all Units



Annual Commissioners Service Plan

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BOY SCOUTS OF AMERICA

GMC Annual Commissioner Service Plan



Membership and Recruitment Tools

- Recruitment Packets
- □ Let's Go Fishing Promotion
- \Box Incentives
- Council Website
- □ Recruitment CD
- Commissioner Staff
- Unit Service Team
- Council Membership Team



LET'S REVIEW THE COMMISSIONER'S ROLE IN MEMBERSHIP . . .

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Support Units to Achieve the Journey to Excellence Recognition

□ Journey to Excellence worksheet discussion with Unit Leadership

Assist in the **Organization Plan of New Units**

- New Unit Service Plan
- **G** Sustainable Unit Plan for Local Councils

Support Spring and Fall Unit Membership Recruitment Programs

Annual Commissioner's Service Plan tool

Promote the **Full Scouting Family** with Chartered Organizations

Step 2 of the Sustainable Unit Plan for Local Councils - Organize new units with at least 10 youth – focusing on Faith-Based Organizations -- with emphasis on the full Scouting Family (Pack, Troop, Crew)



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Thank You . . .

And THANK YOU for all YOU do for SCOUTING !!

